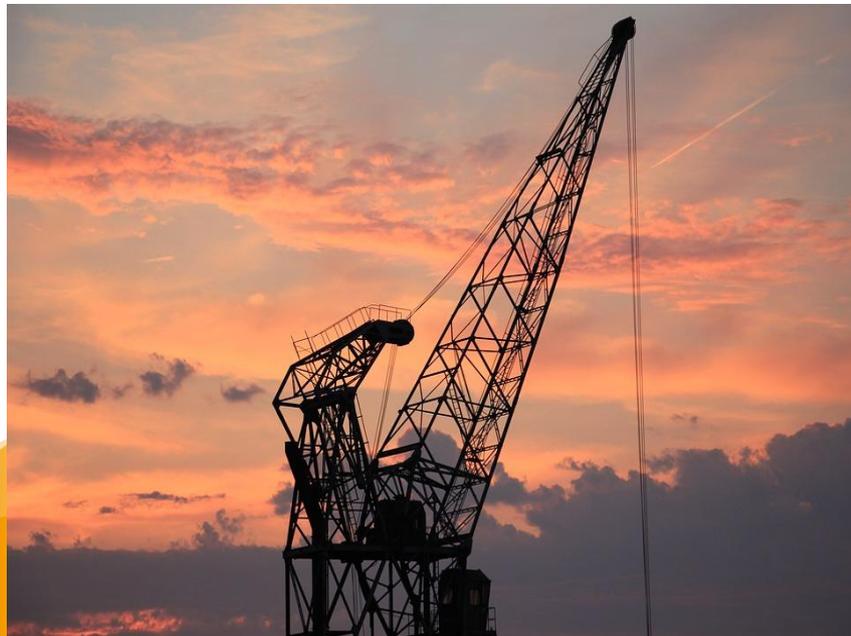




SUNCODE
business process management

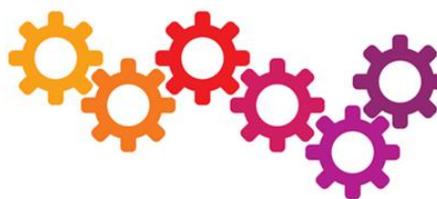
BUSINESS PROCESS ORGANIZATION IN CARGOTEC POLAND



CARGOTEC IS A FINNISH MANUFACTURER OF MACHINES, CRANES AND HOISTS USED FOR TRANSPORTING LOADS. THE COMPANY IS PRESENT ON GLOBAL MARKET AND OFFERS ITS SERVICES IN 600 LOCATIONS IN OVER 160

COUNTRIES. MOREOVER, IT GENERATES ANNUAL SALES REVENUES AT THE LEVEL OF 3.7 BILLION EURO, WHILE EMPLOYING 11,000 PEOPLE. THE CARGOTEC'S STOCKS ARE LISTED ON THE HELSINKI STOCK EXCHANGE.

APPLIED BUSINESS AND TECHNICAL SOLUTIONS



Cargotec Poland has decided to choose the BPM system enabling ongoing improvement of the organization and business processes, with the purpose of meeting the goal of strengthening the company's position on the market.

THE AIM OF THE IMPLEMENTATION

The implementation of the Plus Workflow system in Cargotec was aimed at improving and structuring internal business processes. Therefore, in the first phase of the implementation, the purchase requisition process and the management of budgets and contracts, as well as electronic invoice flow, document acceptance and reviewing of construction changes processes have been automatized. All the documents registered and accepted in the Plus Workflow system are shared for over 250 employees of the factory in Stargard from the level of an electronic repository and history of process realization.

THE IMPLEMENTATION SCOPE

Benefits reaped from the implementation convinced Cargotec to further develop the Plus Workflow system. The module Plus e-Invoice, which significantly reduced the workload connected with the management of the invoices sent via email, has been run. The module automatically reads data from received invoices and sends them to employees responsible for substantive and accounting verification. Thanks to the full integration of the Plus Workflow system with ERP INFOR LN, the financial-accountant team only verifies an accepted document without the necessity of manual entering the data to the ERP system.

It is worth mentioning that while realizing the implementation project, Suncode's consultants were cooperating with the Polish employees of Cargotec and with an international team's representatives from the side of an integrator and providers of data.

BENEFITS

Due to the implementation of the Plus Workflow in our company, we have obtained full control over the electronic document flow and the proper document acceptance process. We are happy with the cooperation between our companies. Suncode is a credible and reliable partner in terms of delivery and implementation of the business process management system. We eagerly take the company consultants' advice, developing the system with new processes.

Katarzyna Kassian-Jawa, Cargotec Poland's CFO

Cargotec has found a wide spectrum of applications for the Plus Workflow system. The implementation included strategic business areas, and the system is systematically developed by our client with the help of built-in tools. The integration with the ERP system has given Cargotec additional savings linked with the reduction of labor intensity in terms of financial processes realization.

Michał Gawłowski, Business Account Manager

The implementation of the electronic document flow has enabled Cargotec Poland to obtain control over a proper business process realization. Presently, the company still develops Plus Workflow creating new processes and functionalities.



WE MAKE
YOUR BUSINESS
PROCESS EASIER